



Financial Results for Third Quarter of Fiscal Year Ending March 31, 2025

[Japanese GAAP] (Consolidated Data)

February 13, 2025

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 Scheduled Date for Cash Dividends: –
 Quarterly Earnings Supplementary Explanatory Materials: Yes
 Quarterly Financial Results Briefing Session: Yes (for institutional investors, analysts, and newspaper reporters)

(Amounts rounded down to the nearest million yen)

1. Consolidated Performance for Third Quarter of Fiscal Year Ending March 31, 2025 (April 1, 2024 – December 31, 2024)

(1) Consolidated Operating Results (Cumulative) (% Represents year-on-year change rate from the same period)

	Net Sales		Operating Income		Ordinary Income		Quarterly Net Income Attributable to Owners of Parent	
	million yen	%	million yen	%	million yen	%	million yen	%
Nine months ended December 31, 2024	33,070	19.7	1,547	115.3	1,871	91.8	1,144	92.5
Nine months ended December 31, 2023	27,619	1.8	718	95.6	975	84.3	594	165.0

Note: Comprehensive income:
 Nine months ended December 31, 2024 1,332 million yen (13.9%)
 Nine months ended December 31, 2023 1,547 million yen (622.5%)

	Quarterly Net Income Per Share	Diluted Quarterly Net Income Per Share
	yen	yen
Nine months ended December 31, 2024	29.79	–
Nine months ended December 31, 2023	15.52	–

(2) Consolidated Financial Condition

	Total Assets	Net Assets	Equity Ratio	Net Assets Per Share
	million yen	million yen	%	yen
As of December 31, 2024	64,989	33,305	51.3	866.16
As of March 31, 2024	62,229	33,086	53.1	861.74

Reference: Capital:
 As of December 31, 2024 33,336 million yen
 As of March 31, 2024 33,028 million yen

2. Dividends

	Annual Dividends				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total
	yen	yen	yen	yen	yen
Fiscal year ended March 31, 2024	–	15.00	–	15.00	30.00
Fiscal year ending March 31, 2025	–	15.00	–	–	–
Fiscal year ending March 31, 2025 (forecasts)	–	–	–	17.00	32.00

Note: Revision of previously announced dividend targets during this reporting period: No

3. Consolidated Performance Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 – March 31, 2025)

(% Represents year-on-year change rate from the same period)

	Net Sales		Operating Income		Ordinary Income		Net Income Attributable to Owners of Parent		Net Income Per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
Full year	48,000	8.8	2,700	37.1	2,900	35.2	2,000	52.4	52.20

Note: Revision of previously announced earnings forecasts during this reporting period: No

* Notes:

(1) Significant changes in the scope of consolidation during the reporting period: None

(2) Use of special accounting methods for preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policy, accounting estimates, and retrospective restatements:

- (i) Changes in accounting policy arising from revision of accounting standards, etc.: None
- (ii) Changes in accounting policy other than those noted in (i) above: None
- (iii) Changes in accounting estimates: None
- (iv) Retrospective restatements: None

(4) Issued Shares (Common Stock)

(i) Number of issued shares at period-end (including treasury shares)	As of December 31, 2024	40,000,000 shares	As of March 31, 2024	40,000,000 shares
(ii) Number of treasury shares at period-end	As of December 31, 2024	1,512,021 shares	As of March 31, 2024	1,671,626 shares
(iii) Average number of shares outstanding (quarter-to-date)	Nine months ended December 31, 2024	38,407,779 shares	Nine months ended December 31, 2023	38,307,164 shares

* This quarterly report is not subject to review by certified public accountants or an external auditing firm.

* Explanation of the Appropriate Use of Earnings Forecasts and Other Special Notes (Cautionary Statement Regarding Forward-Looking Statements)

Any forecasts and forward-looking statements included in this report are based on information available at the time of this report's publication and certain assumptions considered reasonable. These forecasts do not guarantee future performance, and actual results may vary significantly due to a variety of factors. For further details on the assumptions underlying these forecasts and other notice regarding the use of earnings forecasts, please refer to "1. Overview of Operating Results and Financial Position: (3) Explanation Regarding Forward-Looking Statements, Including Forecast of Consolidated Financial Results" on page 3 of the Accompanying materials.

(How to Obtain Quarterly Earnings Supplementary Explanatory Materials)

Supplementary materials for the financial results will be posted on the Company's home page on Thursday, February 13, 2025.

The Company plans to hold an analyst briefing (live-streamed) on Thursday, March 13, 2025.

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1. Overview of Operating Results and Financial Position

(1) Overview of Operating Results

During this third quarter cumulative period, the global economy continued to grow steadily, mainly driven by the U.S., despite being affected by the slowdown in the Chinese economy and rising geopolitical risks, particularly in the Middle East, and rising tensions over future U.S. policies. The Japanese economy also maintained a gradual recovery trend but was weighed down by the weak yen and labor shortages, rising prices limited purchasing power and consumer sentiment and a lack of strong growth.

Under these circumstances, the capital investment demand from road paving companies, our major customers in the Asphalt plant-related business, has recovered. Additionally, in the ready-mixed concrete industry, the passing on of cost increases has progressed relatively well. As a result, the performance of various companies remains solid, and the demand for capital investment continues to be high. For this third quarter cumulative period, consolidated sales amounted to 33.07 billion yen (up 19.7% compared to the same quarter last year). In terms of profit and loss, along with the increase in sales, the reflection of the rising costs of raw materials and other expenses in the sales prices is also progressing, leading to consolidated operating profit of 1.54 billion yen, up 115.3% compared to the same quarter last year. Consolidated ordinary profit was 1.87 billion yen, up 91.8%, and the quarterly net profit attributable to the parent company shareholders was 1.14 billion yen, up 92.5% compared to the same quarter last year.

Results by segment are as follows.

- Asphalt Plant-Related Business

Domestic product sales decreased while sales of domestic maintenance services, as well as overseas, increased compared to the same quarter last year. As a result, sales amount for the AP-related business segment was 12.76 billion yen, an increase of 26.6% compared to the same quarter last year. Order intake increased, while order backlog decreased compared to the same quarter last year.

- Concrete Plant-Related Business

Sales of domestic products and maintenance services increased compared to the same quarter last year. Sales of overseas products also increased compared to the same quarter last year. As a result, the sales of the BP-related business segment reached 9.09 billion yen, an increase of 15.4% compared to the same quarter last year. Order intake and order backlog also increased compared to the same quarter last year.

- Environment and Conveyor-Related Business

Sales of conveyor-related products and environment-related products increased compared to the same quarter last year. As a result, sales for this segment increased 3.4% to 2.36 billion yen. Order intake decreased, while order backlog increased compared to the same quarter last year.

- Crusher-Related Business

Sales of crusher-related products decreased 41.5% to 1.66 billion yen compared to the same quarter last year. Order intake decreased, while order backlog increased compared to the same quarter last year.

- Contract-Based Manufacturing Business

Sales of contract-based manufacturing products increased 133.6% to 3.89 billion yen from the same quarter last year. Order intake also increased, while order backlog decreased from the same period last year.

- Other Business

Sales of temporary construction equipment increased, while sales of agricultural tools decreased from the same quarter of the previous year, leading to total sales of 3.34 billion yen, which increased 13.3% compared to the same quarter last year. Order intake also increased, while order backlog decreased from the same period last year.

(2) Overview of Financial Position

Total assets at the end of the third quarter amounted to 64.98 billion yen, an increase of 2.75 billion yen from the end of the previous consolidated fiscal year.

Assets

- **Current Assets:** Current assets totaled 42.01 billion yen, an increase of 981 million yen from the end of the previous consolidated fiscal year. The main factors were increases of 2.9 billion yen in work in process, 1.51 billion yen in merchandise and finished goods, and 99 million yen in cash and cash equivalents, decreases of 3.35 billion yen in accounts receivable - trade and 460 million yen in notes receivable.
- **Non-Current Assets:** Non-current assets totaled 22.97 billion yen, an increase of 1.77 million yen from the end of the previous consolidated fiscal year. The main factor was a 1.74 billion yen increase in tangible assets.

Liabilities

- **Total Liabilities:** 31.68 billion yen, an increase of 2.54 billion yen from the end of the previous consolidated fiscal year. The main factors were increases of 1.76 billion yen in contract liabilities, 512 million yen in accounts payable - factoring, and 491 million yen in short-term borrowings, decreases of 402 million yen in provision for bonuses, 554 million yen in income taxes payable.

Equity

- **Net Assets:** Net assets amounted to 33.35 billion yen, an increase of 218 million yen compared to the end of the previous consolidated fiscal year. The main factors were an increase of 300 million yen in the foreign currency translation adjustment and a decrease of 88 million yen in non-controlling interests.
- **Equity Ratio:** The equity ratio increased from 53.1% to 51.3% compared to the end of the previous consolidated fiscal year.

(3) Explanation Regarding Forward-Looking Statements, Including Forecast of Consolidated Financial Results

There are no changes to the business performance forecast for the fiscal year ending March 2025, announced on November 13, 2024.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

(million yen)

	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	15,551	15,650
Notes receivable—trade	1,773	1,312
Accounts receivable—trade	8,975	5,615
Electronically recorded monetary claims	2,419	2,320
Merchandise and finished goods	1,631	3,150
Raw materials and supplies	8,323	11,224
Work in process	1,695	1,413
Foreign exchange contracts	30	12
Other	664	1,241
Allowance for doubtful accounts	(1)	(0)
Total current assets	41,033	42,014
Non-current assets		
Property, plant and equipment		
Buildings and structures (net)	6,175	8,012
Land	4,204	4,615
Construction in progress	1,078	343
Other (net)	1,788	2,019
Total property, plant and equipment	13,247	14,990
Intangible assets		
Goodwill	196	172
Other	1,011	1,013
Total intangible assets	1,208	1,186
Investments and other assets		
Investment securities	5,248	5,222
Investments in capital	107	107
Long-term loans receivable	13	10
Deferred tax assets	549	576
Other	951	1,010
Allowance for doubtful accounts	(130)	(129)
Total investments and other assets	6,740	6,798
Total non-current assets	21,196	22,974
Total assets	62,229	64,989

(million yen)

As of March 31, 2024

As of December 31, 2024

Liabilities		
Current liabilities		
Notes and accounts payable—trade	3,256	3,524
Electronically recorded obligations—operating	1,296	1,459
Accounts payable—factoring	2,868	3,381
Short-term borrowings	6,166	6,657
Income taxes payable	965	410
Accounts payable—other	700	711
Advances received	17	17
Contract liabilities	4,625	6,386
Provision for bonuses	610	207
Provision for bonuses for directors (and other officers)	98	85
Provision for loss on order intake	82	249
Other	1,054	722
Total current liabilities	21,743	23,814
Non-current liabilities		
Long-term borrowings	4,550	4,794
Deferred tax liabilities	170	238
Provision for retirement benefits for directors (and other officers)	206	121
Retirement benefit liability	2,140	2,300
Other	330	414
Total non-current liabilities	7,399	7,869
Total liabilities	29,143	31,683
Net assets		
Shareholders' equity		
Share capital	9,197	9,197
Capital surplus	7,787	7,805
Retained earnings	13,791	13,783
Treasury shares	(738)	(667)
Total shareholders' equity	30,038	30,119
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,335	2,322
Foreign currency translation adjustment	696	996
Deferred gains or losses on hedges	21	8
Remeasurements of defined benefit plans	(62)	(109)
Total accumulated other comprehensive income	2,990	3,217
Non-controlling interests	57	(31)
Total net assets	33,086	33,305
Total liabilities and net assets	62,229	64,989

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

(i) Quarterly Consolidated Statement of Income

Nine Months Ended December 31, 2024

(million yen)

	Nine months ended December 31, 2023 (Apr. 1, 2023 – Dec. 31, 2023)	Nine months ended December 31, 2024 (Apr. 1, 2024 – Dec. 31, 2024)
Net sales	27,619	33,070
Cost of sales	19,598	23,227
Gross profit	8,020	9,843
Selling, general and administrative expenses	7,302	8,296
Operating profit	718	1,547
Non-operating income		
Interest income	1	2
Dividend income	137	178
Foreign exchange gains	109	154
Surrender value of insurance policies	46	—
Other	70	98
Total non-operating income	365	434
Non-operating expenses		
Interest expenses	83	76
Compensation for damage	12	17
Other	11	15
Total non-operating expenses	108	109
Ordinary profit	975	1,871
Extraordinary income		
Gain on sale of investment securities	67	57
Gain on sale of non-current assets	8	1
Total extraordinary income	76	59
Extraordinary losses		
Loss on sale of investment securities	—	0
Other	0	—
Total extraordinary losses	0	0
Profit before income taxes	1,051	1,930
Income taxes – current	404	711
Income taxes – deferred	110	76
Total income taxes	515	787
Quarterly Net Income	536	1,142
Loss attributable to non-controlling shareholders	(57)	(1)
Profit attributable to owners of parent	594	1,144

(ii) Quarterly Consolidated Statements of Comprehensive Income
 Nine Months Ended December 31, 2024

(million yen)

	Nine months ended December 31, 2023 (Apr. 1, 2023 – Dec. 31, 2023)	Nine months ended December 31, 2024 (Apr. 1, 2024 – Dec. 31, 2024)
Quarterly Net Income	536	1,142
Other comprehensive income		
Valuation difference on available-for-sale securities	955	(13)
Deferred gains or losses on hedges	31	(12)
Foreign currency translation adjustment	12	262
Remeasurements of defined benefit plans, net of tax	10	(47)
Total other comprehensive income	1,010	189
Quarterly comprehensive income	1,547	1,332
(Breakdown)		
Comprehensive income attributable to owners of parent	1,620	1,371
Comprehensive income attributable to non-controlling interests	(72)	(39)

(3) Notes on Quarterly Consolidated Financial Statements

Note on Going Concern Assumption

There are no relevant matters to report.

Note on Significant Changes in the Amount of Shareholders' Equity

There are no relevant matters to report.

Note on Quarterly Consolidated Cash Flow Statements

The consolidated cash flow statement for this third quarter cumulative period has not been prepared. The depreciation expense for the third quarter cumulative period (including amortization expense related to intangible fixed assets excluding goodwill) and the amortization amount of goodwill are as follows.

(million yen)

	Nine months ended December 31, 2023 (Apr. 1, 2023 – Dec. 31, 2023)	Nine months ended December 31, 2024 (Apr. 1, 2024 – Dec. 31, 2024)
Depreciation	704	824
Amortization of Goodwill	17	23

Notes on Segment Information and Other Disclosures

[Segment Information]

(i) Third Quarter Consolidated Cumulative Period for the Previous Year (April 1, 2023 – December 31, 2023)

a. Information on Sales and Profit/Loss by Reportable Segments

(million yen)

	Reportable segments						Other business (Note)	Total
	Asphalt plant-related business	Concrete plant-related business	Environment-and conveyor-related business	Crusher- related business	Contract-based manufacturing business	Sub-total		
Net sales								
Sales to external customers	10,080	7,886	2,286	2,745	1,667	24,666	2,953	27,619
Inter-segment sales or transfers	–	–	13	–	–	13	162	176
Total	10,080	7,886	2,300	2,745	1,667	24,680	3,115	27,795
Segment profit/loss	(337)	905	540	300	207	1,616	329	1,945

Note: The "Other business" category includes business segments that are not classified as reportable segments. It comprises the temporary construction equipment business, agricultural tools business, and floodgate business.

b. The difference between the total amount of profit or loss for the reportable segments and the amount recorded in the quarterly consolidated statement of income, as well as the main components of this difference (items related to reconciliation)

(million yen)

Profit/Loss	Amount
Total of reportable segments	1,616
Profit for "Other" category	329
Corporate expenses (Note)	(1,227)
Operating Loss in the Quarterly Consolidated Income Statement	718

Note: Corporate expenses primarily consist of costs associated with department such as planning and management that are not attributable to the reportable segments.

(ii) Third Quarter Consolidated Cumulative Period (April 1, 2024 – December 31, 2024)

a. Information on Sales and Profit/Loss by Reportable Segments

(million yen)

	Reportable segments						Other business (Note)	Total
	Asphalt plant-related business	Concrete plant-related business	Environment-and conveyor-related business	Crusher-related business	Contract-based manufacturing business	Sub-total		
Net sales								
Sales to external customers	12,762	9,099	2,364	1,606	3,893	29,726	3,344	33,070
Inter-segment sales or transfers	–	–	2	–	–	2	120	123
Total	12,762	9,099	2,366	1,606	3,893	29,729	3,464	33,194
Segment profit/loss	284	1,105	611	4	610	2,615	392	3,008

Note: The "Other business" category includes business segments that are not classified as reportable segments. It comprises the temporary construction equipment business, agricultural tools business, and floodgate business.

- b. The difference between the total amount of profit or loss for the reportable segments and the amount recorded in the quarterly consolidated statement of income, as well as the main components of this difference (items related to reconciliation)

(million yen)

Profit/Loss	Amount
Total of reportable segments	2,615
Profit for "Other" category	392
Corporate expenses (Note)	(1,461)
Operating income in the quarterly consolidated income statement	1,547

Note: Corporate expenses primarily consist of costs associated with departments such as planning and management, that are not attributable to the reportable segments.

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