

## Supplementary Financial Data for Third Quarter of Fiscal Year Ending March 31, 2025

### 1. Forecasts for Fiscal Year Ending March 31, 2025

(million yen)

|   | Fiscal year ended<br>Mar. 31, 2023 |             |         | Fiscal year ended<br>Mar. 31, 2024 |             |         | Fiscal year ending Mar. 31, 2025 |              |             |              |                |
|---|------------------------------------|-------------|---------|------------------------------------|-------------|---------|----------------------------------|--------------|-------------|--------------|----------------|
|   | 3Q                                 | 9<br>months | FY      | 3Q                                 | 9<br>months | FY      | 3Q                               | YoY<br>Ratio | 9<br>months | YoY<br>Ratio | FY<br>forecast |
| Order Intake                                  | 10,268                             | 29,217      | 40,849  | 10,477                             | 35,605      | 48,749  | 10,392                           | 99.2%        | 37,281      | 104.7%       | 48,500         |
| AP-related business                           | 4,590                              | 12,705      | 17,614  | 3,795                              | 14,578      | 18,948  | 3,860                            | 101.7%       | 14,938      | 102.5%       | 19,600         |
| BP-related business                           | 2,819                              | 7,921       | 11,461  | 3,490                              | 9,757       | 14,323  | 3,405                            | 97.6%        | 11,305      | 115.9%       | 12,900         |
| Environment- and<br>conveyor-related business | 706                                | 1,921       | 2,556   | 852                                | 2,591       | 3,812   | 810                              | 95.1%        | 2,367       | 91.4%        | 3,740          |
| Crusher-related business                      | 274                                | 1,338       | 2,342   | 402                                | 2,275       | 3,403   | 218                              | 54.2%        | 1,162       | 51.1%        | 2,160          |
| Contract-based<br>manufacturing business      | 742                                | 1,721       | 2,550   | 996                                | 2,737       | 3,625   | 891                              | 89.5%        | 3,730       | 136.3%       | 4,390          |
| Other business                                | 1,136                              | 3,609       | 4,324   | 940                                | 3,664       | 4,634   | 1,210                            | 128.7%       | 3,778       | 103.1%       | 5,710          |
| Net sales                                     | 8,369                              | 27,129      | 39,665  | 10,637                             | 27,619      | 44,097  | 10,436                           | 98.1%        | 33,070      | 119.7%       | 48,000         |
| AP-related business                           | 4,433                              | 13,085      | 17,341  | 2,965                              | 10,080      | 17,938  | 3,783                            | 127.6%       | 12,762      | 126.6%       | 18,200         |
| BP-related business                           | 1,330                              | 6,644       | 11,111  | 2,837                              | 7,886       | 11,907  | 2,957                            | 104.2%       | 9,099       | 115.4%       | 13,700         |
| Environment- and<br>conveyor-related business | 916                                | 2,138       | 2,888   | 836                                | 2,286       | 3,309   | 931                              | 111.4%       | 2,364       | 103.4%       | 3,200          |
| Crusher-related business                      | 366                                | 1,371       | 2,217   | 1,667                              | 2,745       | 3,198   | 293                              | 17.6%        | 1,606       | 58.5%        | 2,820          |
| Contract-based<br>manufacturing business      | 286                                | 1,128       | 2,216   | 1,297                              | 1,667       | 3,072   | 1,300                            | 100.2%       | 3,893       | 233.5%       | 4,640          |
| Other business                                | 1,035                              | 2,760       | 3,892   | 1,034                              | 2,953       | 4,670   | 1,173                            | 113.4%       | 3,344       | 113.2%       | 5,440          |
| Operating income                              | (32)                               | 367         | 1,028   | 449                                | 718         | 1,968   | 267                              | 59.5%        | 1,547       | 215.5%       | 2,700          |
| AP-related business                           | 107                                | 239         | 49      | (366)                              | (337)       | 331     | (214)                            | —            | 284         | —            | 840            |
| BP-related business                           | 2                                  | 507         | 1,017   | 401                                | 905         | 1,341   | 357                              | 89.0%        | 1,105       | 122.1%       | 1,720          |
| Environment- and<br>conveyor-related business | 82                                 | 318         | 522     | 208                                | 540         | 793     | 285                              | 137.0%       | 611         | 113.1%       | 700            |
| Crusher-related business                      | (12)                               | 35          | 175     | 244                                | 300         | 274     | (92)                             | —            | 4           | 1.3%         | 30             |
| Contract-based<br>manufacturing business      | (11)                               | 10          | 156     | 239                                | 207         | 270     | 241                              | 100.8%       | 610         | 294.7%       | 620            |
| Other business                                | 186                                | 370         | 711     | 138                                | 329         | 769     | 166                              | 120.3%       | 392         | 119.1%       | 750            |
| Corporate expenses                            | (388)                              | (1,115)     | (1,605) | (415)                              | (1,227)     | (1,811) | (476)                            | 114.7%       | (1,461)     | 119.1%       | (1,960)        |

Note: "AP" stands for Asphalt Plants, and "BP" stands for Concrete Plants.

The full-year segment operating profit forecast has been revised based on progress as of February 13, with no change to the total.

### 2. Analysis of Ordinary Income Change in Third Quarter of Fiscal Year Ending March 31, 2025

(million yen)

|   | 9 months of FY ended<br>Mar. 31, 2023 | 9 months of FY ended<br>Mar. 31, 2024 | 9 months of FY ending<br>Mar. 31, 2025 |
|---|---------------------------------------|---------------------------------------|--|
| Ordinary income of last fiscal year               | 1,194                                 | 529                                   | 975                                    |
| Impact of change in net sales                     | -10                                   | +130                                  | +1,583                                 |
| Impact of change in cost-of-sales ratio           | -57                                   | +686                                  | +240                                   |
| Impact of change in SG&A expenses                 | -593                                  | -465                                  | -994                                   |
| Impact of foreign exchange gains/losses           | +74                                   | +22                                   | +46                                    |
| Impact of change in non-operating income/expenses | -79                                   | +73                                   | +22                                    |
| Ordinary income                                   | 529                                   | 529                                   | 1,871                                  |

### 3. Order Backlog

(million yen)

| Segment                                    | Trend in Order Backlog              |                                     |                                      |
|--|-------------------------------------|-------------------------------------|--------------------------------------|
|  | FY ended Mar. 31, 2023<br>End of 3Q | FY ended Mar. 31, 2024<br>End of 3Q | FY ending Mar. 31, 2025<br>End of 3Q |
| AP-related business                        | 7,344                               | 12,497                              | 11,150                               |
| BP-related business                        | 7,032                               | 7,976                               | 10,761                               |
| Environment- and conveyor-related business | 396                                 | 587                                 | 782                                  |
| Crusher-related business                   | 690                                 | 287                                 | 518                                  |
| Contract-based manufacturing business      | 1,621                               | 2,892                               | 2,212                                |
| Other business                             | 1,009                               | 1,400                               | 1,156                                |
| Total                                      | 16,660                              | 25,642                              | 26,582                               |